# Referral Pathways: Best Practice in Managing Referrals and Coordinating Care

Presented by

Jonathan Grapengieser, PsyD

Clinical Psychologist/Program Manager

Professional Services Group



- Social services agency providing a variety of early intervention/prevention, delinquency, and clinical services in 10 counties throughout Wisconsin (Milwaukee, Kenosha, Racine, Washington, Rock, Winnebago, Outagamie, Portage, Marathon, and Langlade)
- Currently providing SBMH through various models in approximately 9 different school districts and over 30 schools including elementary, middle school, and high school levels.
- Providing Tier 2 and Tier 3 services through a variety of programming

## Initial Questions to Consider

- Why school-based mental health (SBMH)?
- How do we deliver optimal services within SBMH?
- What are other people doing to streamline the process for referral within SBMH and what is truly most effective or best practice?
- Who are the stakeholders involved in creating an effective referral pathway for students and families to access SBMH?

# **Referral Pathways: Overview**



- How do we define a *referral pathway*?
- Does our definition differ across communities?
- How do we begin to create an effective referral pathway?
- SAMHSA School Mental Health Referral Pathways Toolkit (2015)

# Defining a Referral Pathway

- SAMHSA says referral pathways are "defined as the series of actions or steps taken after identifying a youth with a potential mental health issue." (SAMHSA, 2015, p. 11)
- Pathways DO vary from community to community
- Common characteristics of effective referral pathways (SAMHSA, 2015):
  - Defined roles and responsibilities of all partners in the system
  - Clearly articulated procedures for managing referrals within and between partners
  - Sharing of information across partners in an efficient manner
  - Monitoring the effectiveness of evidence-based interventions provided by all parties in the system
  - Intervention decisions made collaboratively with a priority on what is best for the youth and famlies



#### Build Referral Pathways that Work!

- Where do we start?
- Who needs to be involved?
- What resources are available?
- Common barriers in systems

## Barriers in the Partnership and Referral Pathway Process

- Mis-understanding of roles
- Ineffective communication
- Engagement of parent/guardian
- Monitoring of referral status
- Lack of clear vision between partners
- Hurried implementation
- Lack of continuous monitoring of outcomes and implementation of changes

### Getting Started and the Four Stages of Referral Pathway Self-Assessment

Stage 1: Establish a Referral System

Stage 4: Evaluate Intervention Effectiveness

Stage 2: Manage Referral Flow

Stage 3: Map Resources

### Stage 1: Establish a Referral System

Aim to build a system with several characteristics:

- Ability to manage all types of referral concerns
- Referral systems should be "formalized"
- A collaborative structure must exist to manage referrals
- Awareness of the referral process among those who will initiate referrals
- Sensitivity to developmental, cultural and linguistic diversity

# Stage 1 (cont.): Establishing a Problem-Solving Team

- 1.) Assess Existing Teams
- 2.) Identify Team Members
- 3.) Articulate Team Purpose and Clarify Roles
- 4.) Establish Routines
- 5.) Re-assess Team Structure and Functioning



"Look, we just need to make a few simple decisions. For once, can we do it without an endless squabble over whether we should take the high road or fly under the radar?" Stage 2: Manage Referral Flow

- Initial considerations for managing the flow of referrals:
  - Is there a standard referral form that will be used?
  - What is included on this form?
  - Where will the form be available and in what format?
  - Where will referrals be submitted?
  - Who will review referral forms?
  - How will procedures for submitting referral forms be communicated with the school and community stakesholders?

## Stage 2 (cont.): Manage Referral Flow

- Defined decision making rules
- Record management system



### **Referral Form**

- Important to include all desired information
- Collection of Background Information
- Items may include information about:
  - Area of primary concern
  - Behavioral Concerns
  - History of Trauma
  - ▶ Insurance or payer source information
  - List of interventions already attempted or currently in place (both in school and outside)
  - Contact information for parent/guardian
  - Best time of day to pull student from class for services

### Stage 3: Map Resources

Identify the resources available - both school and community Examine the breadth and quality of interventions provided/available at school Examination of the issues associated with access to community-based resources

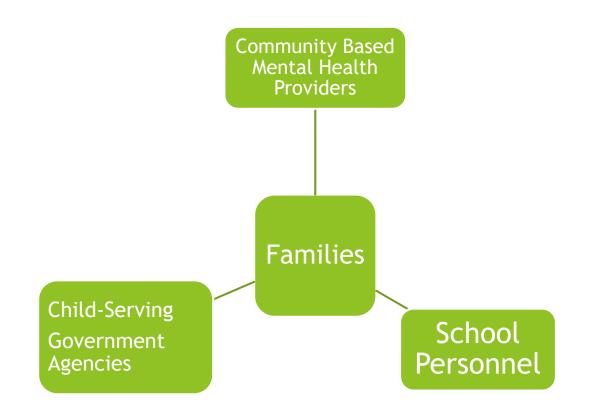
### Stage 4: Evaluate Intervention Effectiveness

- So we have a system in place, but is it working?
- Effectiveness should be measured in an observable and quantifiable manner when possible
- Who is responsible for collecting process and outcome data?
- Is the problem solving team requesting intervention effectiveness information from the community provider? What information should they request?
- Feedback from student and his/her family about the intervention experience
- Should intervention effectiveness data be shared with other stakeholders and who are these stakeholders?



# Next Steps: Building Effective Partnerships

### Who Belongs in the Partnership?



### Advantages to Partnerships in SBMH

#### ACCESS!

- Ecologically Grounded
- Reduction in need for discipline practices, academic difficulties, school disengagement, drop out rates, and incarceration
- Increase in resources available to meet needs of students (Tier 1, Tier 2 and Tier 3)

### Partnerships: Leveraging/Engaging Community Resources for Maximum Impact

- Youth are best served by engaging a large cross-section of community resources
  - Mental Health
  - Health and Medical
  - Child Welfare
  - Juvenile Justice
  - Business and Philanthropic Organizations
  - ► Government Agencies

### Partnership Process Phase 1: Defining Roles and Responsibilities

Defining Roles and Responsibilities Sharing Information and Monitoring Progress Across Systems

Planning for Transitions between Levels of Care



Phase 2: Sharing Information and Monitoring Progress Across Sectors

- Clearly defined communication mechanism(s)
- Adherence to HIPAA and FERPA
- Elements of Consent to Release Information
- Tracking Referrals Across Partners
- Monitoring Treatment Progress

### Phase 3: Planning for Transitions between Levels of Care



- Services are not forever
- What other options do we have available?
- Different options in different communities

# Summary of Key Ingredients to Effective Referral Pathways

- Identification of appropriate stakeholders and problem-solving members
- COMMUNICATION
- Clearly defined roles of stakeholders
- True collaboration by all parties
- Developing Cultural and Linguistic Competence

### Real World SBMH

- Different pathways in different places
- Disruption in the referral pathway is inevitable without strict procedures
  - Efforts to "standardize" the referral process
  - Streamline/reduce the number of people and steps as much as possible
- Mental Health Navigator
  - Program with Navigator 89% of referrals have engaged in services
  - Programs without Navigator 47 62% of referrals have engaged in services

### **Discussion or Questions?**

### **References and Resources:**

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